

SALES PERFORMANCE

Those who succeed deserve their time in the spotlight

Why Create a Sales Performance Program?

- Set standards of performance
- Achieve sales objectives
- Focus on positive improvement
- Involve all levels of sales

How Do You Create a Sales Performance Program?

- Establish objectives
- Set standards of performance
- Motivate behavior with communication
- Celebrate achievement

How Can MTM Help You?

- Create positive ROI
- Provide short and long term solutions
- Provide history and tracking to ensure program success
- Turnkey administration



Examples of Recognizing Sales Achievements

- President's Club
- Sales Excellence
- The Million Dollar Club
- Lifetime Achievers
- Quota Award
- Chairman's Club



For more information about Sales Recognition Programs,
call 1-877-MTM-RING (1-877-686-7464)
or at www.mtmrecognition.com